

Michael Weisel

Weisel for Treasurer
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SELECT EMPLOYMENT

*Attorney at Law, **Bailey & Dixon, LLP**, Raleigh, North Carolina, 2007 – Present*

- Practice concentration in corporate finance, mergers, acquisitions and divestitures, commercial real estate, venture capital, government relations, election and campaign finance law, securities arbitration, franchise, administrative and regulatory law with firm founded in 1916.
- Peer Review rated "AV" by Martindale-Hubbell, AV indicating a lawyer has reached the height of professional excellence.

*General Counsel, **Office of the Speaker Pro Tempore** – North Carolina House of Representatives, Raleigh, North Carolina, 2006*

- Developed policy positions, drafted and implemented legislation on behalf of the North Carolina House Speaker Pro Tempore.
- Met and handled legislative, fiscal and political issues with legislators, lobbyists, interest groups, and state and local government representatives.
- Advised Speaker as General Counsel on statutory interpretation, case law, constitutional provisions, administrative rules, and proposed legislation.

*Attorney at Law, **Taylor Penry Rash & Riemann**, Raleigh, North Carolina, 2003 – 2007*

- Represented corporations and real estate developers in complex business transactions and financings.
- Represented candidates and candidate committees in campaign finance and election law issues before NC State Board of Elections and subsequent litigation.
- Peer Review rated "AV" by Martindale-Hubbell.

*Attorney at Law, **Allen & Pinnix, P.A.**, Raleigh, North Carolina, 1996 – 2003*

- Concentration in corporate practice with significant structuring and documenting Internet, E-commerce, and IT business entities and transactions.
- Served as General Counsel to state occupational licensing board. Represented other administrative and licensing boards on legal matters, litigation, and administrative hearings.
- Peer Review rated "AV" by Martindale-Hubbell.

*Candidate, **North Carolina State Treasurer**, Raleigh, North Carolina, 1995 – 1996*

- Endorsed by North Carolina Association of Educators, AFL-CIO and statewide African American caucuses while raising over \$700,000 for campaign.

*Vice President – Portfolio Manager, **Kemper (Zurich) Financial Services**, Chicago, Illinois, 1990 – 1995*

- Responsible for investment and financial management of a \$450 million portfolio for insurance companies and pension funds. Analyzed, structured and closed over \$268 million in direct equity investments.
- Reviewed and approved operating budgets and capital appropriations totaling over \$26 million annually, with gross revenues in excess of \$83 million.

*Vice President – Equity, **Wells Fargo Bank, N.A.**, Washington, D.C., 1988 – 1990*

- Identified, structured, negotiated and closed over \$130 million in direct equity investment for pension funds.
- Designed, negotiated and closed over \$95 million in joint venture financing, \$38 million of Mortgage Backed Securities, and \$43 million in tax-exempt bond financing.

CORPORATE BOARD MEMBERSHIP

North Carolina Railroad Company – *Member and Corporate Secretary* (Chair, Audit Committee; Vice Chair, Real Estate Committee), directed railroad operations and utilization of capital assets for North Carolina's oldest (1848) corporation, 1999 – 2004

CIVIC BOARD MEMBERSHIPS

Foreign Trade Zone #93, *Chair*, supervising all foreign trade activity within the Raleigh/Durham zone, 1997 – Present

Wake County Smart Start, Inc. (non-profit), *Chair*, 2006 – 2008 and former *Treasurer* (*Chair*, Audit Committee), responsible for allocation and distribution of over \$19 million annually for North Carolina's nationally recognized early childhood education, health, and family support program, 1997 – Present

Wake County Democratic Party, *Chair* (two elected terms), 1999 – 2003

North Carolina Democratic Party State Executive Committee, First elected 1997 – currently serving

Edenton Street Methodist Child Development Center, *Board Member*, 1996 – 1998

PUBLIC POLICY BOARD MEMBERSHIPS

National Association of Securities Dealers (NASD) – *Certified Arbitrator* and *Chairman* for public or industry securities arbitration and dispute resolution, 1998 – Present

North Carolina Board of Community Colleges – *Member*, Governing body of Community College System overseeing equitable distribution of funds and fiscal accountability for the approximately \$780 million annual budget, 1997 – 2000 (*Vice Chair*, Finance and Capital Needs Committee; Audit Sub-committee)

North Carolina Legislative Financial Institutions Committee – *Member*, charged with recommending state financial statutory changes, 1998 – 1999

North Carolina State Banking Commission – *Member*, provided regulatory oversight of all NC banks, 1993 – 1997

North Carolina Teachers' and State Employees' Retirement Systems – *Trustee*, oversight of the State's then \$32 billion pension funds, 1993 – 1995

North Carolina Local Government Employees' Retirement System – *Trustee*, oversight of the State's then \$32 billion pension funds, 1993 – 1995

Legislative School Capital Construction Study Commission, resulting in North Carolina's successful \$1.8 billion new school construction bond issuance, 1993 – 1995

PROFESSIONAL MEMBERSHIPS, HONORS AND LICENSES

North Carolina State Bar

North Carolina Bar Association (Member, Legislative Advisory Committee)

Wake County Bar Association

Bar Admissions

State of North Carolina
U. S. District Court, Eastern District of N.C.
U. S. Tax Court
U. S. Supreme Court

National Association of Securities Dealers – *Former Licensee*
Series 7 License – General Securities Representative
Series 24 License – General Securities Principal
Series 63 License – Uniform State Law

Selected as Fellow of the Institute of Political Leadership

Named Outstanding Young Man of America by National Jaycees

Listed in *Who's Who in the World*, 2008

Listed in *Who's Who in America*, 2007; 2008

Listed in *Who's Who in American Law*, 2007; 2008

EDUCATION

Duke University, Durham, North Carolina ■ 2002 – Current

Ph.D. in Business History (ABD)

Dissertation in progress: "*Charles Schwab and the Steel Navy: The Political Economy of Big Steel and the U. S. Navy 1885 – 1915*"

North Carolina State University, Raleigh, North Carolina ■ 2003

M.A. in History

Thesis: "*Dixie Gentlemanly Capitalism: Studies in British Finance of the Confederacy*"

Campbell University, School of Law, Buies Creek, North Carolina ■ 1980

J.D.

Guilford College, Greensboro, North Carolina ■ 1977

B.S. in Business Management and History (Double Major)

Senior Thesis: "*T. E. Lawrence and His Influence on the Arab Revolt*"

FELLOWSHIPS AND AWARDS

- Selected as Fellow for Business History Conference Newcomen Dissertation Colloquium, 2007
- Selected as Fellow for Institute for Constitutional Studies at George Washington University Summer Seminar, "War Powers and the Constitution," 2006
- Summer Research Fellowship, Duke University Graduate School, 2006
- Selected as Fellow for West Point Summer Seminar in Military History, 2004
- Departmental Fellowship, Duke University, 2002 – 2007
- Phi Alpha Theta, North Carolina State University, 2001

TEACHING EXPERIENCE

North Carolina State University, Raleigh, NC:

Lecturer – U.S. Constitutional History to 1883 ■ Fall 2007 – Present

Developed curriculum and exams, lectured and conducted undergraduate and graduate student discussion seminars. Supervised and graded research papers, graded all exams and online postings. Extensive use of online teaching and interactive discussion groups.

Duke University, Durham, NC:

Teaching Assistant – to Dr. Edward Balleisen in "American Business History" ■ 2004

Collaborated on curriculum and exam development, lectured and led discussion section, supervised students primary source research prospectus, draft and final paper. Graded all section student exams, written work product, and determined final grade.

CONFERENCE PRESENTATIONS

Triangle Institute for Strategic Studies (TISS), Durham, North Carolina ■ 2007

- New Faces Conference, Graduate Questioner on Lindsay Cohn, "Who Will Serve? Education, Labor Markets, and Military Manpower."

Society for Military History, Frederick, Maryland ■ 2007

- 74th Annual Meeting, *Networks & Negotiations: 1885 – 1945* – Panel Presenter, "Joseph Wharton: A Quaker Vulcan"

Triangle Institute for Strategic Studies (TISS), Durham, North Carolina ■ 2006

- New Faces Conference, Graduate Questioner on Paul McDonald, "Hierarchic Realism and Imperial Rule in International Politics "

Triangle Institute for Strategic Studies (TISS), Durham, North Carolina ■ 2004

- New Faces Conference, Graduate Questioner on Sebastian Rosato, "Dual Containment and European Integration"

Triangle Institute for Strategic Studies (TISS), Durham, North Carolina ■ 2003

- New Faces Conference, Graduate Questioner on Jamie Morin, "Defense Budgeting and Policymaking in the United States During the Cold War"

Economic History Association, Philadelphia, Pennsylvania ■ 2001

- "Thank God for a Ship," an economic study of blockade running by North Carolina during the Civil War - Poster Session

MEMBERSHIPS

American Historical Association
 Business History Association
 Economic History Association
 Omohundro Institute of Early American History and Culture
 Society for Military History
 Triangle Institute for Strategic Studies

SERVICE IN PROFESSIONAL ORGANIZATIONS

H-Net Humanities and Social Sciences Online

- Founding Committee, Advisory Board Member and List Editor, H-NC ■ 2007 – Present
- H-Grad List Editor ■ 2002 – 2007
- H-Grad List Advisory Board ■ 2007 – Present

Duke University, Department of History

- Graduate Student Representative to Faculty, 2003 – 2006